



CloudConsultant – Sandeep

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Professional Summary

Independent Cloud Architect with 15+ years of experience across AWS Service. Specialized in AWS APN Partner Enablement, Cloud Architecture, DevOps, and FinOps
Proven record of helping startups, SMEs, and APN Partners scale their cloud practices
Based in Dubai ; available for remote/global engagements
Active community contributor via YouTube, Medium, and GitHub under *CloudConsultant*

Experience / Practice Areas

- Assessment Services
- Consultancy Services
- Cloud Services
- DevOps / DevSecOps Services
- Network Transformation Services
- Migration Services
- Container Services
- FinOps & Optimization

What Makes Me Different

- Deep understanding of **AWS Partner Network** (APN) – Competency, Tier Advancement, MAP.
- Experience enabling **partner certifications, funding unlocks, and co-sell readiness**
- Security and Compliance. Security is paramount in the cloud environment. Providing robust security features, identity and access management, encryption, and compliance tools helps clients ensure the integrity and confidentiality of their data
- Developer Tools and DevOps Integration. DevOps integration are essential for streamlining the software development lifecycle. This includes tools for version control, continuous integration, continuous deployment, and collaboration, which are crucial for agile and efficient development processes
- Strong individual contributor with business mindset—bridging tech with value delivery

Solutions Sweet Spot

AWS Partner Enablement – Helping partners grow to

Advanced/Premier Tier

MAP & WAFR Execution – Delivering structured assessments tied to funding outcomes

Secure Access & Zero Trust: VPN-less access with Zero Trust Network Access (ZTNA) for secure, trust-free connections to applications.

Automated Backup, DR & Resiliency: Comprehensive backup, disaster recovery, and automated recovery solutions to minimize downtime and enhance resiliency.

Next-Gen Cloud Security & Compliance: Cloud Security Assessments with CNAPP capabilities, vulnerability management, and automated security checks ensure a robust security posture and compliance with best practices.

Modern Network Architecture & Connectivity: Advanced network transformations, including AWS Landing Zone setup and third-party firewall integration for optimized, secure connectivity.

Efficient Cloud Architecture & Migration: Expertise in designing scalable AWS cloud architectures and seamless migration services for minimal disruption and optimal performance.

DevOps, Automation & Containerization: Streamlined development and deployment with DevOps, automation, containerization, and serverless technologies for modern application practices.

Proactive Management & Well-Architected Reviews: Ongoing patch management, vulnerability scanning, and automated Well-Architected Reviews to maintain optimal cloud performance.





Data Analytics & AI Integration: Powerful analytics and AI capabilities that enable deeper insights, machine learning, and predictive analysis.

Cost Optimization & Financial Management: Real-time cost monitoring, budgeting, and optimization strategies to ensure efficient cloud spending.

Multi-Cloud & Hybrid Solutions: Integration solutions for hybrid and multi-cloud environments, offering flexibility and seamless interoperability.

Professional Experience

The following are my most recent four professional experiences :

	Designed multi-region AWS infrastructure for data analytics platform, improving reliability and reducing costs by 30%
	Enabled AWS Partnership, Competency & MAP for external clients, accelerating their APN journey and unlocking co-sell and funding benefits
	Built and governed AWS security and cost optimization frameworks , ensuring compliance and operational efficiency across environments
	Led AWS migration & partner enablement , delivering governance frameworks and unlocking MAP funding for enterprise clients

Certification & Accreditation

- AWS Partner Accreditations
- AWS Security Specialty
- AWS Networking Specialty
- AWS Certified Solutions Architect

Education / Course

- MBA – IT
- BCA
- High School
- RHCE / CCNA

Contact Information

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